



## **Field Days**

11-12 September 2015  
University of Edinburgh  
*Prestonfield Suite @*  
The John McIntyre Centre  
University Pollock Hall Campus  
18 Holyrood Park Rd  
Edinburgh EH16 5AY

SIRE and the University of Edinburgh School of Economics are delighted to host the fourth Field Days workshop on the 11th and 12th of September 2015. This is a two-day international workshop on field experiments in the area of labour, health and development. The series was begun by the German Institute for Economic Research, Berlin in 2011 and gathers high profile researchers involved in field experimental research across the world.

The workshop aims to increase the exposure to field experimental research, exchange knowledge between Scottish and international researchers and engage with the wider public and policy makers.

### **Registration**

Participation is free but booking is essential. Please register via the [Eventbrite](#) facility.

### **Conference Venue**

This event will take place in the Prestonfield Suite @ The John McIntyre Centre  
University Pollock Hall Campus 18 Holyrood Park Rd Edinburgh EH16 5AY

[Check the venue](#)

### **Travel expenses**

SIRE is offering limited funding for travel and accommodation expenses, available to academics and PhD students who are based outside Edinburgh and who are affiliated to an Economics department in Scotland. If you wish to be considered for funding then please indicate this when registering.

The workshop is organised by Prof. Michèle Belot and Dr. Liang Bai.

For details regarding hotel accommodation, please contact Hannah Chater,  
[Hannah.Chater@ed.ac.uk](mailto:Hannah.Chater@ed.ac.uk)

## Programme

### Friday 11 September 2015

- 09.00-09.15 Registration
- 09.15-09.30 Welcome word
- 09.30-10.15 **Tanya Rosenblat** (University of Michigan): "Do Friends Help Friends Get Job."
- 10.15-11.00 **Michael Sanders** (Behavioural Insights Team UK and Harvard Kennedy School)
- 11.00-11.30 Coffee break
- 11.30-12.15 **Luca Savorelli** (University of St Andrews): "Bottom-up rules and intrinsic motivation in the workplace: a natural field experiment."
- 12.15-13.00 **Joe Price** (Brigham Young University): "Affirmative Action and Human Capital Investment: Evidence from a Randomized Field Experiment."
- 13.00-14.15 Lunch
- 14.15-15.00 **Frank Schilbach** (MIT): "[Alcohol and Self-Control: A Field Experiment in India](#)"
- 15.00-15.45 **Jessica Leight** (Williams College): "Value for money? Vote-buying and politician accountability in the laboratory."
- 15.45-16.15 Coffee Break
- 16.15-17.00 **David Huffmann** (University of Oxford): "Mental accounting and healthy food purchases: Evidence from a field experiment"
- 19.00 Dinner

### Saturday 12 September 2015

- 09.30-10.15 **Robert Dur** (Erasmus University Rotterdam): "Team Incentives, Social Cohesion, and Performance: A Natural Field Experiment."
- 10.15-11.00 **Simon Burgess** (University of Bristol): "Using behaviour incentives to improve performance on high stakes tests: Evidence from a field experiment."
- 11.00-11.30 Coffee Break
- 11.30-12.15 **Erwin Bulte** (University of Wageningen and Tilburg University): "Should we Leverage Loss Aversion to Increase Productivity? Evidence from a Field Experiment in Uganda" (Erwin Bulte, John List and Daan van Soest).
- 12.15-13.00 **Steffen Altmann** (University of Copenhagen): "Learning about Job Search: A Field Experiment with Job Seekers in Germany." (joint work with Armin Falk, Simon Jäger, Florian Zimmermann)
- 13.00-14.00 Lunch (optional)

Updated: 8 Sept 2015